

# Potential & Challenges

Marine Exports of India

Jagdish Fofandi

Vice Chairman - MPEDA



# Jagdish Fofandi

About the Speaker



## Seafood Packing + Processing

25+ Years



## National President

Seafood Exporters Association of India

2019 - 2023



## Current Vice Chairman

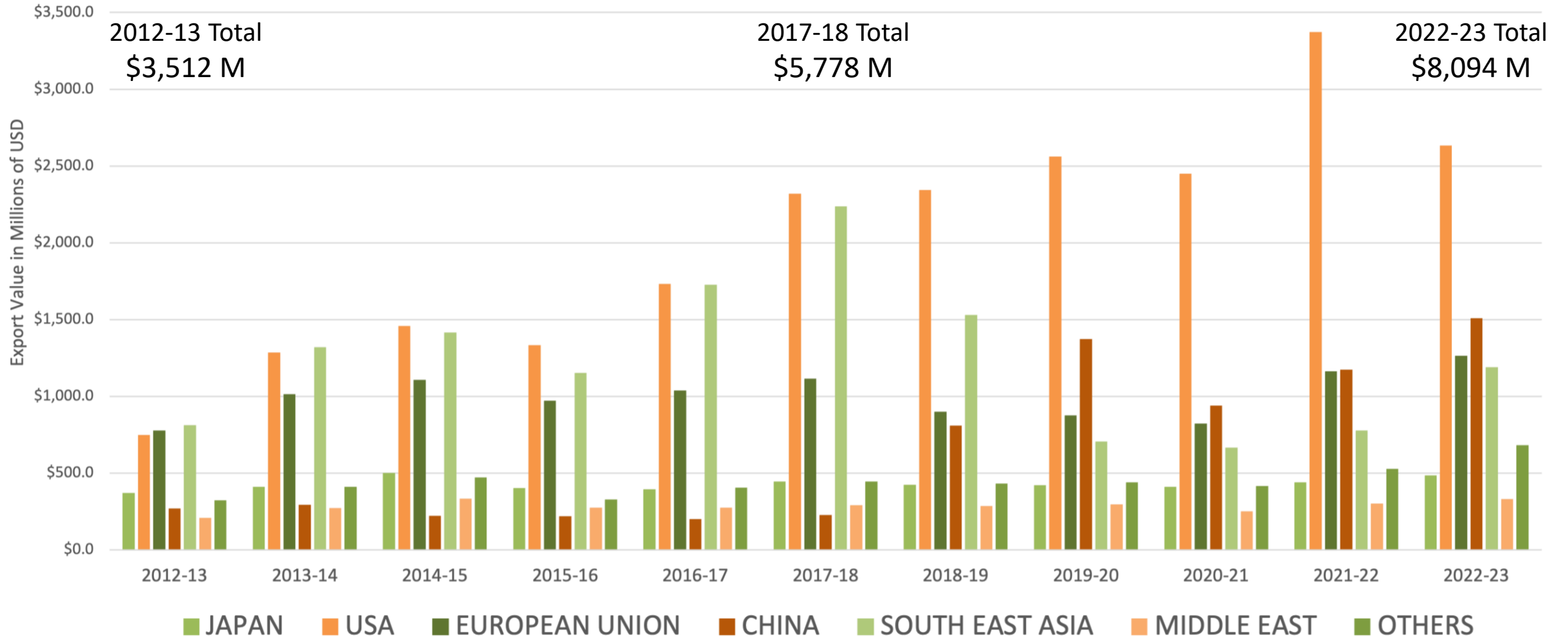
Marine Products Export Development Authority

2023 - Current

# Last Decade of Exports

Export Value in Millions of USD to different Regions

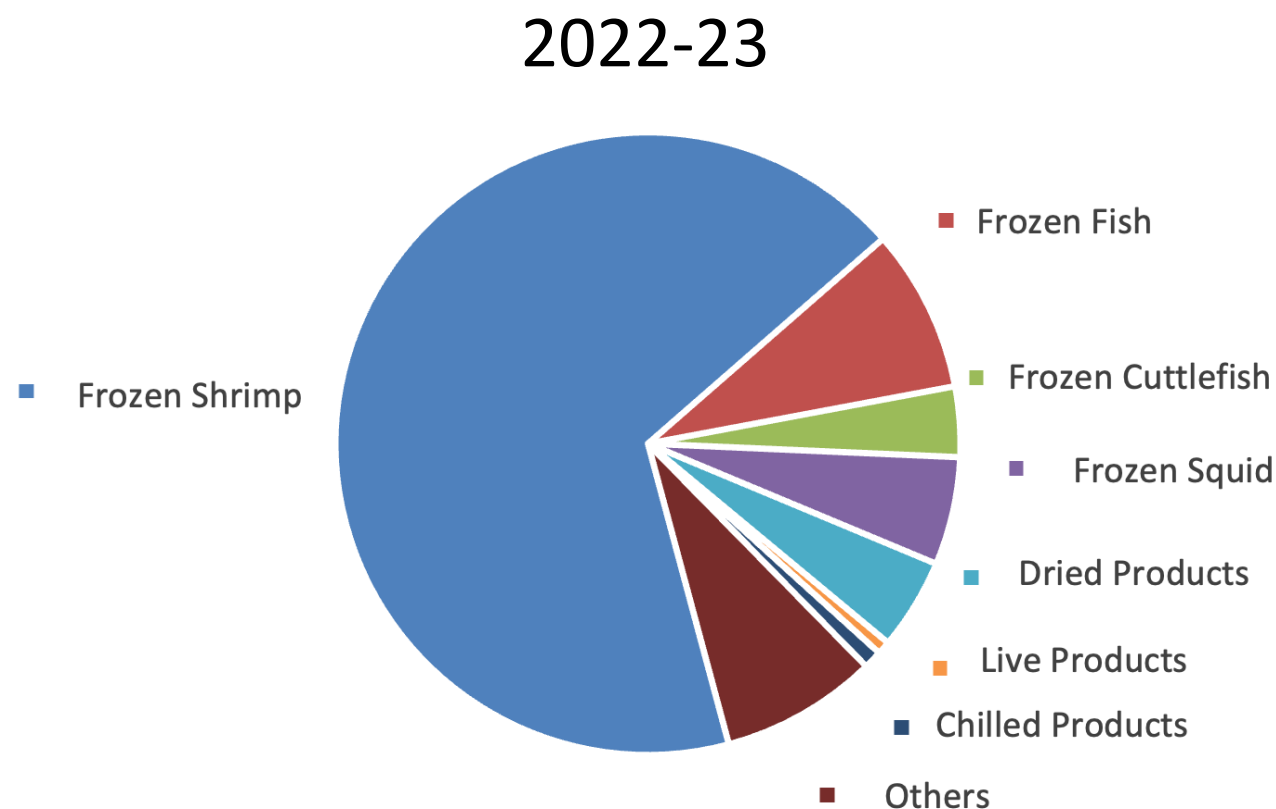
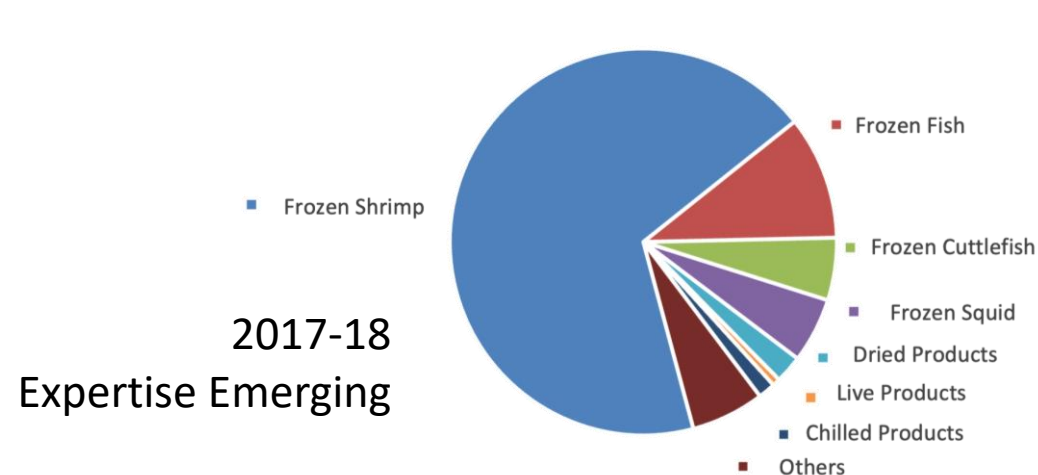
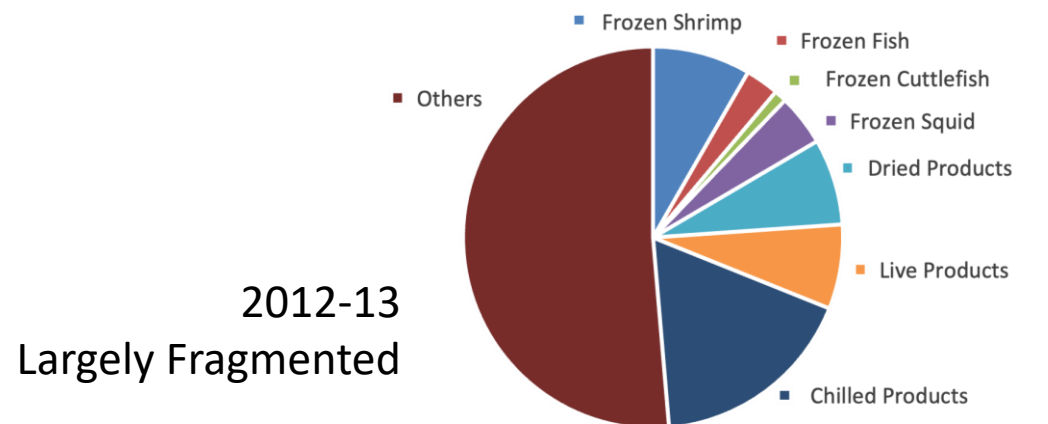
Data Provided  
by MPEDA



# Current State of the Market

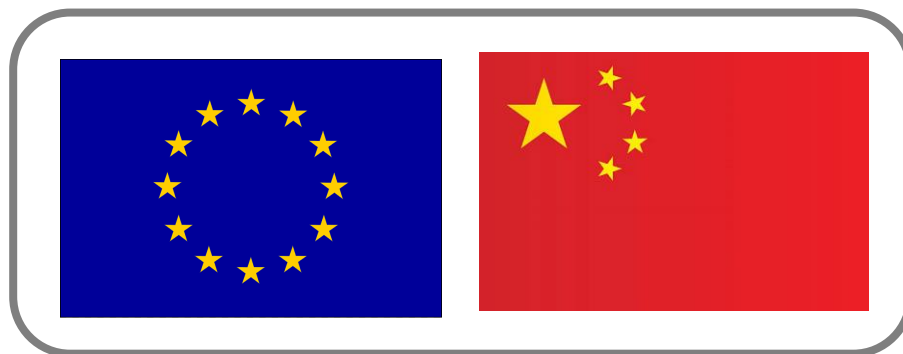
Itemized breakdown of the Marine Exports Market of India

Data Provided  
by MPEDA



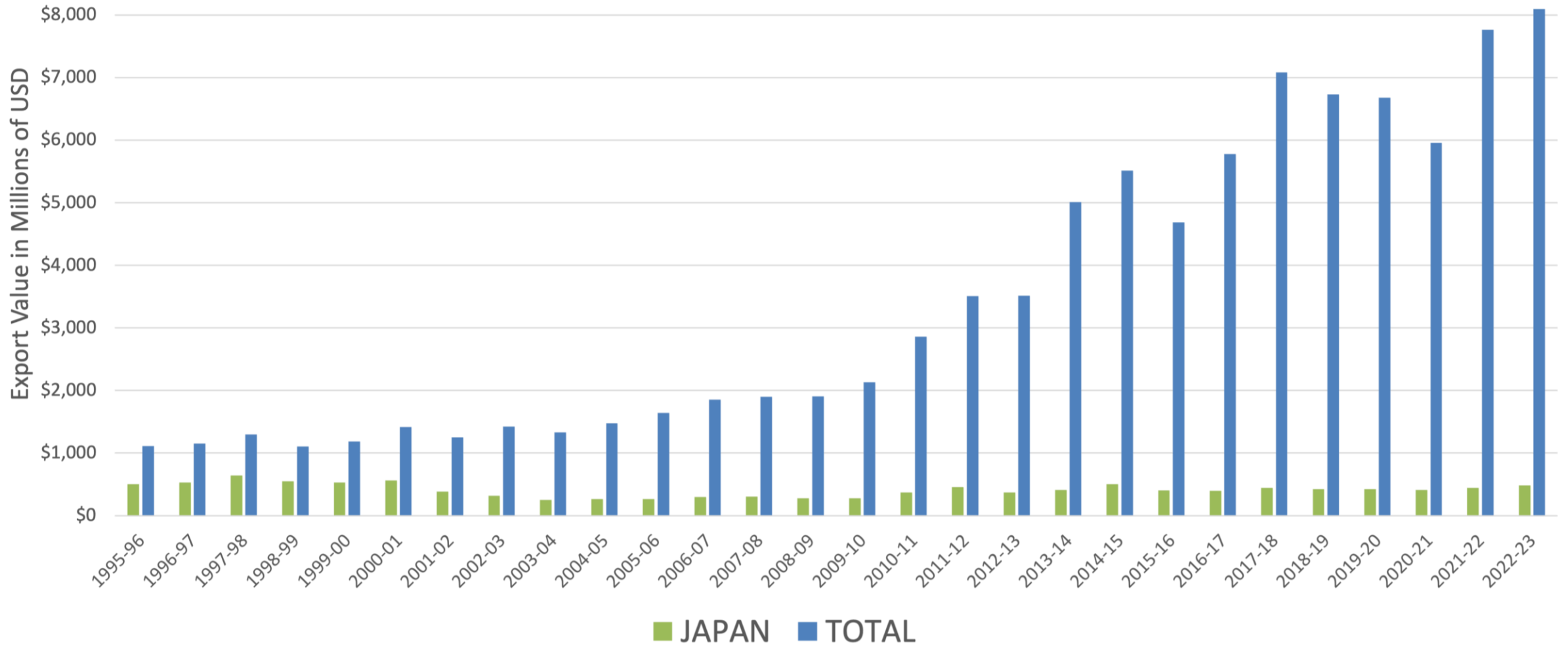
# A Closer look at the Trade Partners

## Sentiments of the individual markets



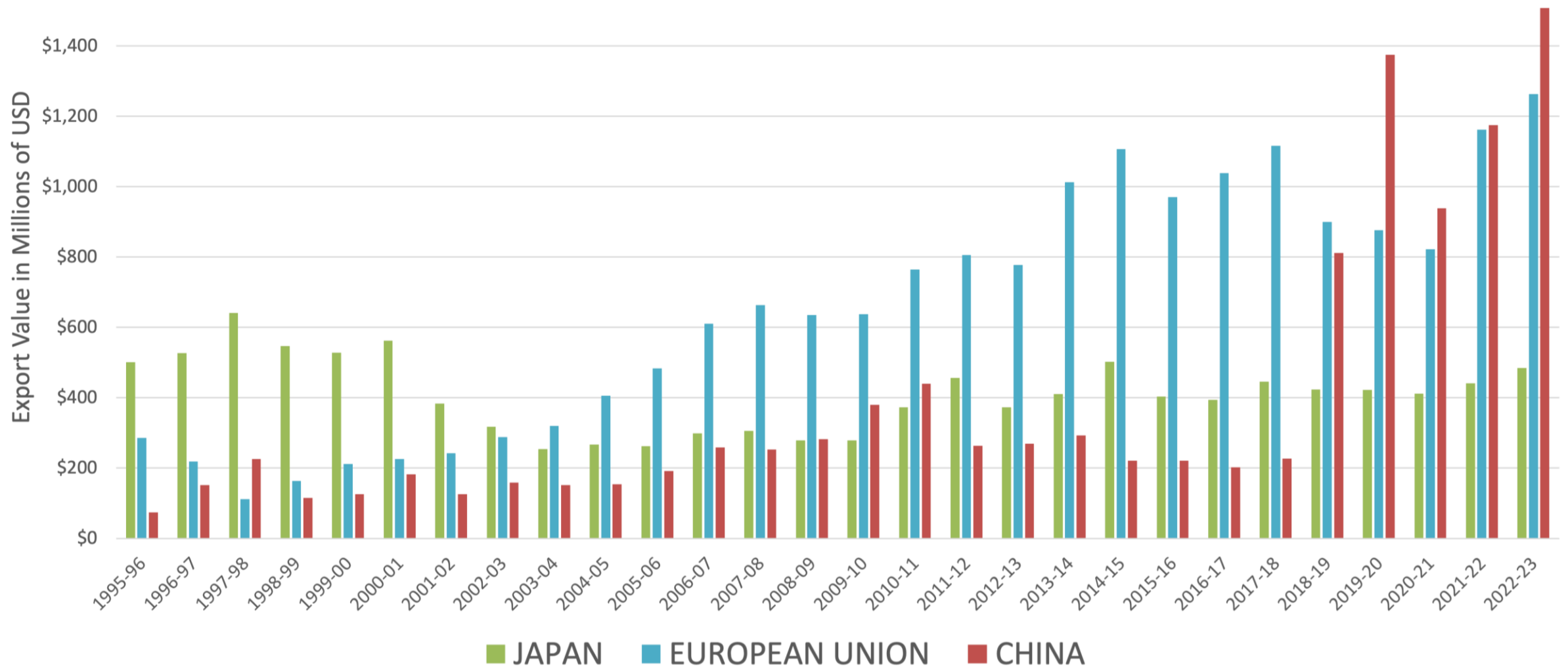
# The Story of Stagnation

A closer look at Indian marine exports to Japan over the years



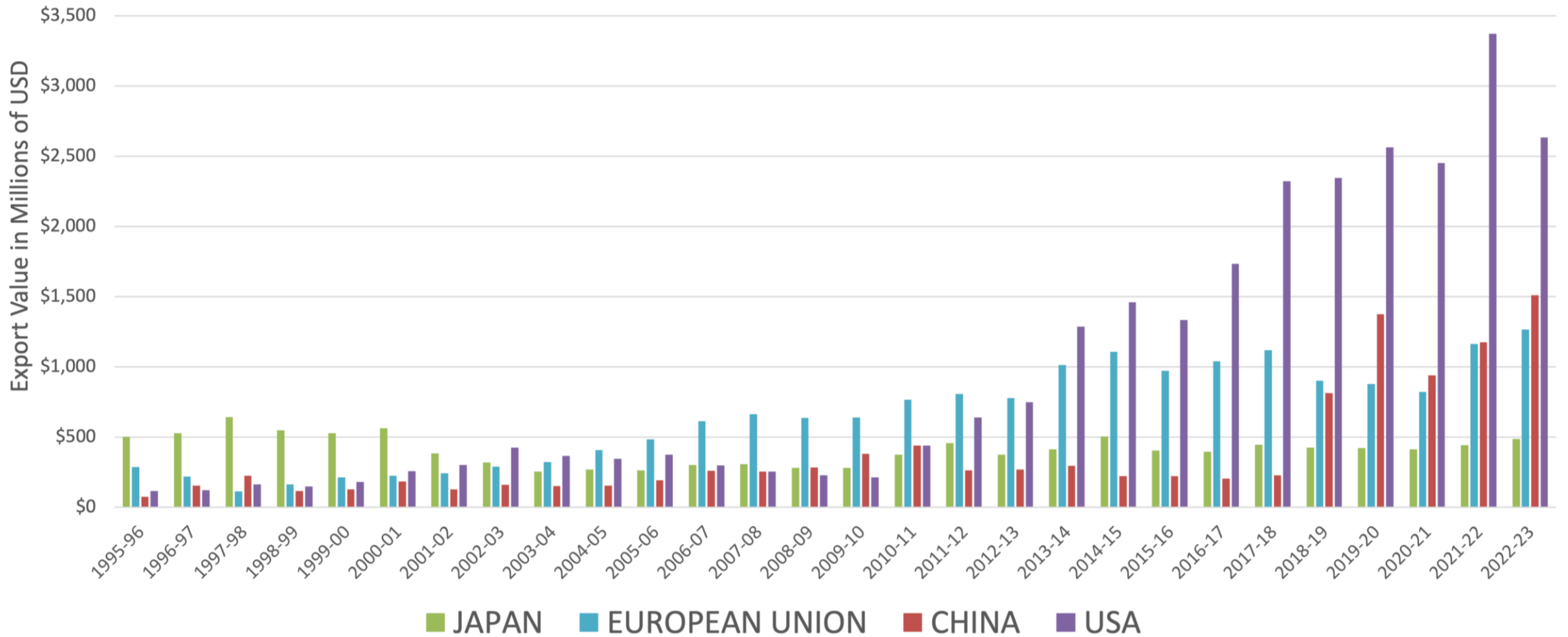
# The New Markets

Growth of Indian marine exports to EU & China in recent years



# The Other Giant

The Story of Indian marine exports to the USA





# Marine Hurdles

Current Challenges faced by Packers, Producers, & Fishing Communities



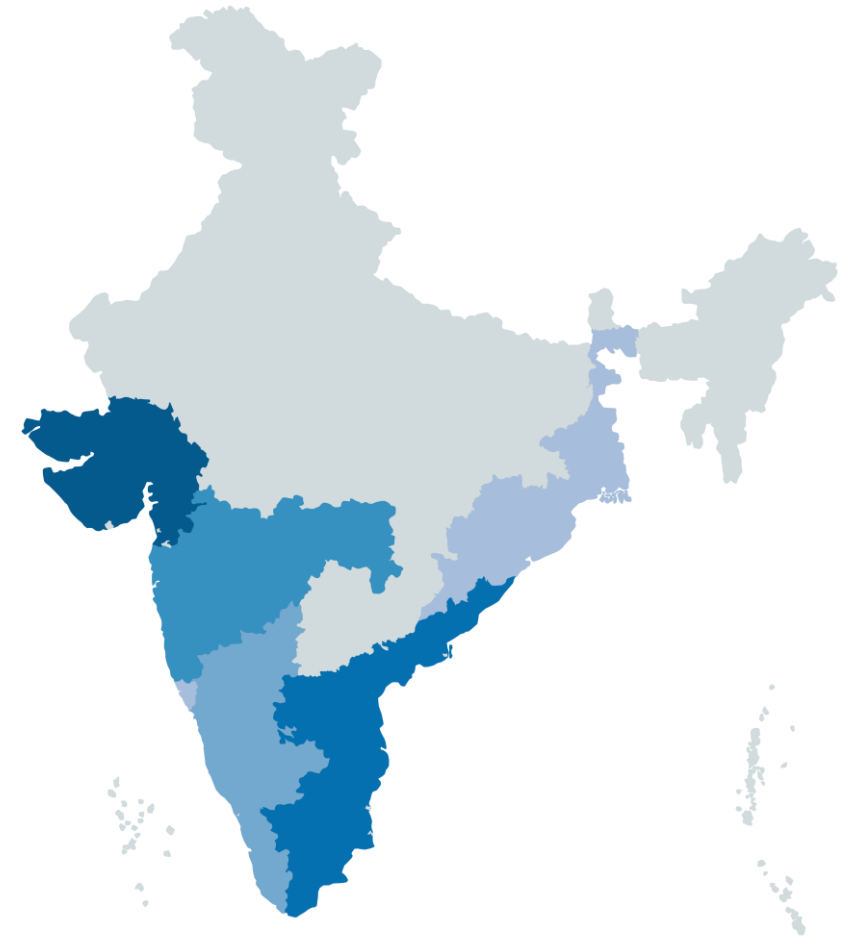
Exhaustion of  
Resources

Shrinking  
Sizes of Catch

Volatility of  
Markets

Sustainability  
of Fishing

Costs of  
Production



# Surge of Surimi

India's exposure to new technology  
in the industry



# Other Potential Markets

What lies ahead in terms exploring other new & existing markets

# A Special Thanks to

