

39394/2022

**Request for Expression of Interest for  
Operation Services of Three Marine Ambulances**

For  
Govt. of Kerala  
DEPARTMENT OF FISHERIES

Directorate of Fisheries  
4<sup>th</sup> Floor, Vikas Bhavan  
Thiruvananthapuram – 33  
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**For the Operation services of Three (3) Nos. Marine  
Ambulance Boats.  
Thiruvananthapuram, Kochi, Kozhikode**

**January 2023**

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## I. Introduction & Objective

Government of Kerala has signed an agreement with Cochin Shipyard Limited (CSL for construction of three (3) Marine ambulance boats for the Department of Fisheries (Here in alter referred as "Department") which are currently under operation. These boats are used for the rescue and providing onboard first aid to the marine fishermen in distress. These vessels are intended to fulfil the longstanding need for the sophisticated sea worthy rescue ambulance for Dept. of Fisheries. The requirement of Marine ambulance was actually felt during the recent Ockhi rescue operations. These ambulances are extremely helpful in saving lives during disasters like Ockhi.

These vessels have an approximate length of 22.5 metres, beam size of about 6 metres and will have a maximum speed of 14 knots. The Boat has been designed for territorial water operations, ie, Upto 12 NM. The main particulars of the boat are attached in Annexure 1.

The vessel will be able to treat two patients, with a total crew capacity of 7-10 persons including the paramedical staff. The vessel will also have various paramedical facilities like examination and nursing room, medical beds, mortuary freezer, refrigerator and medical lockers.

Department is inviting a Ship management company (hereinafter referred as "Service Company") who is providing technical and Operational Crew management with proven track record and experience. Selection of Agent/Firm will be done through competitive tendering process by inviting bids from those shortlisted firms through this EOI.

The Service Company shall provide services to the Department to have 24 x 365 operation by manning and providing operational services by deploying competent crew for its safe and efficient operation. The selected Service Company shall be awarded the assignment on a lump sum fixed fees as per the contractual terms to be agreed upon at the time of award of the contract. The department shall provide the paramedical staff, rescue and patrol teams as required.

### 2. Scope of the Assignment

The Service Company shall be responsible to Department for operational management of the Boat for one year which primarily includes manning of the technical crew as prescribed as well as carrying out the operation of the boat in safe and efficient manner along with routine maintenance for the proposed upkeep of the boat.

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a. The manning requirement for each Boat shall be as follows :-

Designation	Number	Minimum Grade
Master	1	NWKO(NCV)
Engineer	1	CLASS IV (NCV)
Crew	2	GP RATING(Basic STCW)

### 3. Eligibility Criteria

**The bidder should be able to provide necessary documentary evidence towards the following minimum qualification criteria specified.**

- The Bidder shall be a single firm or a consortium registered with DG shipping with the valid RPS license or equivalent.
- Bidder should be in the field for ship/ Boat operational management services for a minimum 5 years.
- Bidder shall not be under a declaration of ineligibility issued by Govt, of India / State Govt. / Public Sector Undertakings etc.
- The Bidder should furnish the required Project-specific information and satisfactory documentary evidence in support of its claim of experience.
- The Bidder shall enclose with its Proposal, certificate issued by it's Statutory Auditors with their seal and signature, stating its net worth & revenues from professional fees during the past three years.
- The bidder's team shall consist of key personnel having adequate and specialized experience, capable of discharging their responsibilities professionally. A list of all such personnel to be employed / engaged for this project along with details of their qualification & experience (CVs) shall be submitted along with the offer.

### 3. Instruction to Applicants

#### **Methodology of tender:**

**Department of Fisheries' intention is to receive Expression of Interest (EOI) in order to shortlist eligible bidders. Enquiries will be sent to the shortlisted bidders.**

#### **Conflict of Interest**

Department requires that the Agent/Firm must provide profession, objective & impartial advice and at all times hold the interests paramount, strictly avoid conflicts with other assignments jobs or their own corporate interests and act without any consideration for future work. In case the applicants (consultants) have any subsisting interest, either by themselves or through their partners, that is likely to conflict the work specified in the Scope of work, they shall declare such interests as part of their proposal.

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**Right to Accept Proposal**

Department reserves the right to modify, expand, restrict, scrap this proposal or reject any Expression of Interest without assigning any reason.

**Clarifications**

During evaluation stage of the Expression of Interests, Department may, at its discretion, ask bidders for clarifications on their proposal. The bidders are required to respond within the time frame prescribed by Department. Department reserves the right to make inquiries with any of the clients listed by the Bidders in their previous experience record.

**Site visit**

The applicants are advised to visit the Department at Thiruvananthapuram and familiarize themselves with their requirement before submitting the proposal.

**Language**

The proposal and all associated correspondences shall be in English. All supporting document or printed literature submitted along with the offer shall also be in English.

**Evaluation**

The offer will be examined by an evaluation committee on the basis of response to the scope of work defined by Department. Eligible applicants may be invited for a meeting at a suitable date and time determined by Department. The purpose of such meetings would be to allow the applicants to demonstrate their capabilities, experience, approach, methodology for carrying out the job.

**Disqualifications**

Department may at its sole discretion and at any time during the evaluation of proposal, disqualify any bidder, if they have .

- Submitted the Proposal documents after the response deadline.
  - Not submitted satisfactory documentary evidence and proof as per eligibility criteria.
  - Made misleading or false representations in the forms, statements and attachments submitted in proof of eligibility requirements.
  - Submitted a proposal that is not accompanied by required documentation or is nonresponsive.
- 
- Failed to produce clarifications related thereto, when sought.
  - Submitted more than one proposal
  - Declared ineligible by the Government of India / State govt. / Public sector Undertaking.

## 5. Proforma for submission of Expression of Interest

- a. Covering letter indicating interest to undertake the manning
- b. Company profile with legal status, date of establishment, organization chart etc.
- c. Contact details of designated representative.
- d. Project Synopsis as understood.
- e. Capabilities with respect to personnel & infrastructure facilities with specific reference to its operation in Kerala.
- f. Details of personnel to be employed / engaged for this project along with their profile (CVs)
- g. Execution plan & methodology
- h. Approval / Quality certification / Registration with any (Govt. / agency/ valid DG Shipping issued RPS license
- i. Experience details
- j. Any other services that can be offered by the firm apart from the 'Scope of Assignment'.
- k. Certificate regarding financial capability as per annexure 3 stating net worth & revenues from professional fees during the past three years.
- l. Deviations or suggestions, if any.

## 6. Submission of Expression of Interest

Proposal (Original + one copy) for in connection with the operational services of Marine Ambulance Boats shall be addressed to **The Director of Fisheries, 4th Floor, Vikas Bhavan, Thiruvananthapuram 33**, with all credentials mentioned.

## 7. Last date for submission of proposal

The proposal in hard copy should reach the above address not later than **16 hrs (IST) on -09-/-12-/2022.**

## 8. List of Annexure

- Annexure-1: One Page Specification of the Boat
- Annexure - II: General Arrangement Plan



ADEELA ABDULLA IAS  
DIRECTOR OF FISHERIES