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EXPRESSION OF INTEREST (EOI)**SHEET**

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|----|---------------------------------------|---|
| 1. | Name of the Project | Empaneling of Boat Building Yards for the construction of Deep Sea Fishing Vessels |
| 2. | Date of Issue of EOI document | 18.11.2024

(document can be downloaded from https://fisheries.kerala.gov.in/) |
| 3. | Last date for receipt of EOI document | 05.12.2024 |

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ADVERTISEMENT

Department of Fisheries (DoF) having its office at 4th Floor, Vikas Bhavan, Near PMG, Thiruvananthapuram PIN-695033 invites Expression of Interest (EOI) from the interested firms / consortium involved in Boat Building to include their firms in the Empaneled List of Boat Building Yards for the construction of Deep Sea Fishing Vessels.

The Expression of Interest is for enlisting the boat building yards for the construction of new 'Tuna Long liner cum Gill netter' boats under the Scheme; “Support for acquisition of Deep-sea fishing vessels for traditional fishermen” for traditional fishermen from coastal districts of Kerala. The Director of Fisheries is looking for a suitable technically and financially capable firms / consortium having substantial experience in the construction of deep sea fishing boats.

DETAILED TENDERING PROGRAMME

Item	Date and Time	Venue
Issue of EOI Document	18.11.2024	Department of Fisheries, Kerala
Pre-submission Meeting	30.11.2024	Department of Fisheries, Kerala
Last date for submission of EOI	05.12.2024	Department of Fisheries, Kerala
Opening date for EOI	07.12.2024	Department of Fisheries, Kerala

INTRODUCTION :

Project Background & Brief Description

The Government of Kerala under Pradhan Mantri Matsya Sampada Yojana (PMMSY) has the approval of GoI for acquisition of Deep-sea fishing vessels for traditional fishermen. 10 Nos of Deep sea fishing vessels at a Project cost of Rs.120.00 lakh with 60:40 subsidy sharing pattern between Government of India and Government Kerala. The scheme will be implemented in the 9 coastal districts of Kerala. The Standard Operating procedures (SoP) proposed and approved by GoI will be complied with to facilitate procurement of standardized Deep sea Fishing vessels (DSFV) under the PMMSY scheme.

Project information

The estimated unit cost of the new tuna longliner cum gill netter for deep sea fishing is Rs.120 lakh / boat. The Scheme will be implemented with the following funding pattern and subsidy assistance.

Sl No	Funding By	Fund share	
		%	Amount
1.	Financial assistance provided by Government of India and Government of Kerala	40	48.00
2	Beneficiary contribution	60	72.00
Total		100	120.00

The financial assistance and beneficiary contribution shall be released in 3 stages to the designated bank account for the subsequent release of funds directly to the Boat Building Yard.

Technical details/ requirements for the newly constructed deep sea tuna longliner cum gill netter fishing boats

1. The DoF, GoI has issued the Approved Standardized DSFV Design and specifications (ASDDS). The ASDDS shall provide the minimum basic design

parameters under which the vessel is to be constructed. DSFV's constructed in compliance of the ASDDS promulgated by the DoF, GoI shall be eligible for subsidy under the PMMSY scheme. The ASDDS for 3 types of vessel variants have been developed. The ASDDS details have been uploaded on the website of the DoF, Govt of Kerala.

2. For construction of vessels with designs other than those published under ASDDS shall be technically vetted by CIFT and approved by IRS and built in yards qualified as per the SOP mentioned by GoI, in order to be eligible for PMMSY scheme.
3. The certification of vessel should abide by the certification process indicated in Annexure 2 of the SoP issued by GoI.
4. The subsidy assistance shall encompass the following major mandatory components.

Sl. No.	Mandatory Components	Minimum Requirements
1.	Hull	Hull with an OAL less than 24 meter is permitted with Standard Marine Grade Wood/FRP/Steel with suitable Deck Layout having the wheelhouse placed as per design approved by the SLTC.
2	Main Engine with Accessories	Less than 230 HP

3.	Machinery and Equipment		
	a)	Refrigerated Fish Hold/Chilled Storage	20-30 M ³ with the provision for maintaining 250 Kg bait
	b)	Auxiliary Engine / Generator	Up to 25 HP/ 15 KVA
	c)	Hauling Drum / Line hauler and Power Roller	Hydraulic for long lining cum gill netting
4.	Fishing Implements	Gill net 2000 kg)	Long line 1000 hooks
5.	Life saving appliances	Life buoy / Life jacket for 10 people	
6.	Navigation and Communication Equipment and other equipment	Navigational charts, Magnetic Compass, Global Positioning System (GPS) / VMS / AIS, Very High Frequency (VHF) / High Frequency (HF) set, Echo sounder and	

		Transponder, etc.,
7.	Bio toilets	Bio toilets should be installed in the vessel

Committees constituted for implementing this scheme.

The implementation of the scheme will be monitored by the following 3 committees constituted.

1. State Level Approval Committee (SLAC)
2. State Level Technical Committee (SLTC)
3. District Level Monitoring Committee (DLMC) -will include representation of beneficiary/group leader
4. District Level Approval Committee (DLAC) - the role of the said committee comes in selection of beneficiaries and submitting to SLAC for approval.

Release of Subsidy Assistance

1. The financial assistance up to 40% of the total eligible cost, approved by the SLAC for all the eligible components as a whole.
2. The subsidy assistance will be provided as '**Milestone based subsidy**' and released in **three** Stages as follows.

Stages	Progress of Work	% Eligible subsidy
Stage 1	On signing of Tripartite agreement between beneficiary, Department of Fisheries, GoK and the boat building yard and 20% of beneficiary share should be deposited in the account as 1st instalment.	30%

Stage 2	100% Completion of hull including deck, Bulwark, Wheelhouse, deck fittings, Engine room stiffening (except erection of engine, gearbox and Propeller) mast and derricks to be completed. All the steel/FRP/Wood works should be completed. Completion of refrigerated fish hold & with the recommended insulation material such as PUF (Polyurethane foam/Styro foam with stainless steel or	40%
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	marine plywood on the top and bottom with FRP coating. 30% of beneficiary share should be deposited in the account as 2 nd instalment.	
Stage 3	Commissioning of Engine, assembling of propelling unit, erection of Auxiliary engine, Gillnet hauler, line hauler and painting of outside hull should be completed. Fixing of communication equipment, Navigational equipment, registration of fishing vessels, launching and successful completions of sea trial (Engine, Navigational equipment and other equipment) and complete painting of the vessel. After the boat is handed over to the beneficiary, the final payments will be made. The boat shall be covered by an insurance policy by the beneficiary before taking delivery. 50% of beneficiary share should be deposited in the account as 3 rd instalment.	30%

3. Every stage payment will be released from Directorate to SNA child account of the concerned District Officer, on approval of the State Level Approval Committee (SLAC) based on the verification and recommendation of the District Level Monitoring Committee (DLMC).
4. The district Officer shall remit the stage wise subsidy assistance directly to Bank account of the respective boat building yard and also ensure that the corresponding beneficiary share is remitted by the concerned beneficiary to the bank account of the respective Boat building yard.
5. The District Level Monitoring Committee (DLMC) shall be the authority for redressal of any dispute arising between the parties concerned and his decision shall be final and informed in writing to the Director of Fisheries.
7. The SLAC shall be appellate authority for any matter concerned with this scheme.

Time Line for Execution by the Boat Building Yards :

1. The Boat Building yard should initiate the construction of the boat within 15 days from the date of receipt of the work order. If the work is not taken up during the first inspection of the DLMC on the 15th day from the issue of work order, a show cause notice will be issued to state the reasons for not commencing the work within 7 days. If no reply is received, the work order shall be automatically terminated without any

further notice.

2. The DLMC may extend another one week time to start the work, if the reason for not commencing the construction is justifiable. But the penalty clause for overall time limitation will be applicable.
3. In case of termination of the work order, the DLMC shall issue the work order to another boat building yard.
4. The time limit for completion of the COMMISSIONING of deep sea fishing boat is NINE MONTHS FROM THE DATE OF RECEIPT OF THE WORK ORDER. If the construction of the boat and procurement of the gears etc., is not completed within the stipulated period the following penalty will be levied on the Boat building yard.
 - o 10th Month – Rs.50,000/-
 - o 11th month – Rs.1,00,000/-
 - o 12th month – Rs.2,00,000/-

Monitoring and Reporting :

1. The first inspection of the DLMC should be conducted on the 15th day from the date of issue of work order and intimate the commencement and progress of the work to the SLAC/ Director of Fisheries to release the 1st Stage subsidy.
2. On completion of each stage of the work as detailed above, the beneficiary/Boat Building Yard should intimate the same to the DLMC for inspection.
3. The DLMC will inspect the construction of the boat periodically.
4. The Committee should monitor the progress of the work in accordance with the design approved by the SLTC. If any deviation is noticed, the DLMC should incorporate the same in the inspection report with documentary evidence.
5. The DLMC should forward the proposal along with inspection report, stage completion report with the documentary evidence and specific recommendations to the SLAC for release of stage wise eligible subsidy assistance.
6. Based on the recommendations/ inspection report, completion certificates, photographs of various stages of boat construction and Specific recommendations, the SLAC will verify the report of DLMC and release of stage payment.
7. The SLAC may depute a special team to conduct the check of the Boat construction and design etc., and verify the documents if need be.

Other Conditions

1. The New deep sea fishing boats should be constructed only at the empaneled boat building yards.
2. If at any circumstances, the intended beneficiary is not in a position to make his contribution, the SLAC shall take appropriate decision to allot the boat to another eligible beneficiary

ELIGIBILITY CRITERIA FOR EMPANELLING BOAT BUILDING YARDS :

A. Extent of Land and ownership

- i. Minimum Area : 50 cents
- ii. Ownership : Own/Lease/Joint ownership with consent
- iii. Location : Preferably Near sea shore.

B. Registration requirements

- i. GST Mandatory
- ii. MSME/SSI/MSI/Start ups/Make In India
- iii. Fisheries Department as per KMFRA

C. Experience in Boat Building

- i. Minimum 3years experience with a track record of having built at least two boats of similar or larger size with Wood/ steel/ FRP as required.
- ii. Experienced Group leader.
- iii. Qualified Naval Architect for the entire duration of the project
- iv. Qualified quality control inspector for the entire duration of the project
- v. Skilled Labourer (Minimum- 3)
- vi. Qualified welders (Minimum -2)
- vii. Machinery and outfit team.

D. Financial Qualifications

- i. Net worth / Solvency (10% of the unit cost)
- ii. IT statements for last 3 years if available.
- iii. TIN number
- iv. GST

E. Emergency Management

- i. Fire fighting emergency management equipment's (to be Certified by Fire Service)

F. Insurance Facility

- i. Insurance for the yard and Boats build/repaired/modified and personnel in the yard (till taking over of Boat by owners)

G. In house facilities required

- i. Three phase Electricity supply with Power Backup
- ii. Generator Room
- iii. Office Room
- iv. Covered storage as necessary
- v. Blasting and painting facilities
- vi. NDT facilities
- vii. Quality control department and records of inspection.
- viii. Necessary electrical panel board arrangements.

H. Other Specifications/ construction supervision

- i. The representative of Indian Register of Shipping (IRS) shall conduct inspection during various stages of construction as mandated by IRS, as applicable and the stage certificates and survey records shall be maintained in a register by the owner of the yard to ensure that the construction is in adherence to the approved plan.
- ii. Yard should have its quality inspection plans for the vessel which shall be reviewed by the State government/ IRS prior to construction of vessel.
- iii. Stability verification and final stability documents endorsement.
- iv. Witnessing of the inclining experiment or draught survey by IRS.
- v. Witnessing of the sea trials and functioning of main engine, propeller, rudder, steering gear, bilge pump etc.
- vi. Final commissioning of fish handling equipment and refrigeration solutions shall be done in the presence of IRS or CIFT/CIFNET representatives.

BIDDING PROCEDURE:

1. The Prospective bidder may be a single entity or consortium of members not exceeding three (3) (referred to as "Bidding Consortium) coming together. Thus the term used "Bidder" hereafter would therefore apply to both a single entity and a consortium. The purchaser of this EOI document should be the single bidding entity or any one of the members of the Bidding Consortium.
2. The EOI document submitted by a Consortium should comply with the following additional requirements
 1. Number of members in a consortium should be limited to 3 (three)
 2. The EOI should contain the information required for each member of the consortium.

3. The EOI should include a description of the roles and responsibilities of individual members of the consortium.
3. Any business entity which has been barred by International Councils, Government of India, Government of Kerala or any other State Governments or any of their agencies from participating in similar projects, and if the bar subsists as on the EOI due date, would not be eligible to submit an EOI, either individually or as member of a consortium.
4. An individual member applying as a sole bidder cannot at the same time be member of any consortium applying for this project. Further, a member of a particular consortium cannot be a member of any other Consortium applying for this project. Any member who submits or participates in more than one bid for this project will be disqualified and will also lead to disqualification of the Consortium of which it is a member.

Pre submission Meeting

5. Pre submission meeting will be held **on 30.11.2022 at 11.00 hrs** at the Office of the Director of Fisheries, Kerala with the interested bidder for discussion on development envisaged by the Director of Fisheries. Bidders are invited to give their suggestions and recommendation on the scope identified by Director of Fisheries to be developed. However the Director of Fisheries reserves the right to consider the suggestion and recommendations of the bidder or reject the same.

EOI Preparation cost

The bidder shall be responsible for all the costs associated with the preparation of its EOI and its participation in the bidding process.

6. Director of Fisheries shall not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the bidding process.

The EOI document & amendment (s) if any, can be downloaded from www.fisheries.kerala.gov.in

DOCUMENTS

Contents of EOI document

7. The EOI Document comprises the contents as listed in the Table of Contents of this document and checklist for submission.

Clarifications/ Communication sought by Bidder

8. A prospective bidder requiring any clarification / communication on the EOI document may seek clarifications in writing to:

The Director, Department
of Fisheries

4th Floor Vikas Bhavan

Near PMG, Thiruvananthapuram, Kerala India 695033.

E-mail : directorfisheries@gmail.com, Ph: 9447141182

PREPARATION AND SUBMISSION OF EOI**Language :**

9. The EOI and all related correspondence and documents should be in the English language. Supporting documents and printed literature furnished by the bidder with the EOI shall be in any other language provided that they are accompanied by appropriate translations of the pertinent passages in the English language. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the EOI, the English language translation shall prevail. It should be noted if any foreign document is not accompanied by an English version duly authenticated will be liable for rejection.

Currency

10. The currency for the purpose of the EOI shall be the Indian Rupee (INR)

Format and signing of EOI

- 11 Bidders would provide all the information as per this EOI Document and in the specified formats. The Director of Fisheries reserves the right to reject any EOI that is not in the specified formats.
12. The EOI shall be typed or printed and the Bidder shall affix signature in each page. All the alterations, omissions, additions or any other amendments made to the EOI shall be attested by the persons signing the EOI.
13. The EOI should contain all the required and relevant information in the formats prescribed and as shown in the Check list.

Sealing and Marking of EOI

14. The envelop shall indicate the name, address and contact phone number

- of the bidder (or the Lead Member in case of a consortium)
15. The envelop shall clearly bear the following identification “EOI for the empanelment of Deep sea fishing vessel Building Yards in Kerala”
 16. The envelop shall be addressed to
The Director,
Department of Fisheries
4th Floor Vikas Bhavan
Near PMG, Thiruvananthapuram, Kerala 695033, India

EOI Due Date

- 17 The EOI should be submitted on or before the EOI due date. EOI submitted by either facsimile or e-mail will not be acceptable.

Late EOI

- 18 Any EOI received after the due date and time will be returned unopened to the Bidder.

Evaluation of EOI

- 19 The Director of Fisheries would open the EOI on the due date for EOI document submissions as given in the detailed tendering programme.
- 20 The Director of Fisheries would subsequently examine and evaluate EOI in accordance with the criteria set out.
- 21 Director of Fisheries reserves the right to reject any proposal if
 - a) at any time, a material misrepresentation is made or uncovered or
 - b) a material concealment is detected; or
 - c) the Bidder does not respond promptly and thoroughly to requests for supplemental information required for the evaluation of the proposal.

Confidentiality

- 22 Information relating to the examination, clarification, evaluation and recommendation for the short-listed bidders shall not be disclosed to any person not officially concerned with the process. Director of Fisheries will treat all information submitted as part of EOI in confidence and would require all those who have access to such material to treat the same in confidence. Director of Fisheries will not divulge any such information

unless it is directed to do so by any authority that has the power under law to require its disclosure.

Clarifications Sought by Director of Fisheries

23. To assist in the process of evaluation of EOI, Director of Fisheries may, at its sole discretion, ask any bidder for clarification on its proposal. The request for clarification and the response shall be in writing or via email. No change in the substance of the EOI would be permitted by way of such clarifications.

Amendment(s) to the Expression of Interest (EOI)

24. Director of Fisheries may, for any reason, modify the Expression of Interest (EOI) by amendment(s) at any time before the deadline for submission of applications.
25. All prospective bidders should check the website (www.fisheries.kerala.gov.in) regularly to keep themselves informed. All such amendments shall be binding on them and this Expression of Interest along with the amendment(s) shall constitute the complete Expression of Interest.

SELECTION PROCESS

26. Selection of firms will be on the basis of fulfilling the eligibility criteria.

JURISDICTION

27. The interpretation of this document shall be governed by Indian laws only. For any disputes arising out of this or related matter, Courts in Thiruvananthapuram shall have jurisdiction to consider such disputes.

CHECK LIST

The EOI shall accompany the following:

28. a. Letter of Expression of Interest (EOI), it should also indicate the address for correspondence viz. e-mail, Telephone, Postal Address etc.
- b. Each page of EOI document duly signed by the Authorized Person is to be returned acknowledging the terms and conditions thereof.

- c. Letter of Application duly signed by the Authorized person on the letterhead Annexure-I.
- d. The details about bidders' technical expertise are to be provided in the Annexure-II with supporting documents. Along with the list of project experience Annexure-III, the bidder should submit concept prepared for any one of the government approved project along with the EOI.
The details of skilled group leader and skilled labours
- e. employed in the firm are to be provided in the Annexure - IV .
- f. The details about bidder's financial capability are to be provided in the Annexure - V along with the auditor certificates.

ANNEXURE – I

**FORMAT FOR LETTER OF
APPLICATION**

(on the Letter Head of the bidder (in the case of single bidder) or Lead
Member (in case of a Consortium))

Date:

To

The Director,
Department of Fisheries
4th Floor Vikas Bhavan
Near PMG, Thiruvananthapuram, Kerala 695033, India

Sir,

Subject : Request for inclusion in the empaneled list of Deep sea fishing vessel Building Yards for the construction of Deep Sea Fishing Tuna Longliner cum Gillnetter.

Being duly authorized to represent and act on behalf of
(Hereinafter referred to as "the bidder"), and having reviewed and fully understood all of the pre-qualification requirements and information provided, the undersigned hereby express our interest for the inclusion of our firm in the empaneling list of Boat Building Yards for the construction

of Deep Sea Fishing Tuna Longliner cum Gillnetter.

We confirm that we have examined the terms and conditions published in the EOI and accordingly submitting the proposal for the captioned project.

(In case of Consortium add the following paragraph)

This proposal is submitted on behalf of a Consortium comprising (the name of each consortium member) and of which (insert the name of lead member of consortium) has agreed to act as lead member.

We are enclosing our EOI in Original with the details as per the requirements of the document for your evaluation.

The undersigned hereby also declares that the statements made and the information provided in the EOI is complete, true and correct in every detail and unconditional.

Yours faithfully

(Signature of Authorized Signatory)

(Name : Title and Address of the bidder)

ANNEXURE – II
DETAILS OF THE
BIDDER

1.	(a)	Name	:	
	(b)	Date of incorporation and / or commencement of business		
2.	Brief description of the company including details of its main lines of business and proposed roles and responsibilities in this project			
3.	Name, Designation, Address and Phone Nos. of Authorized signatory of the bidder			
	(a)	Name		
	(b)	Designation		
	(c)	Company		
	(d)	Address		
	(e)	Telephone No.		

	(f)	E-mail Address		
	(g)	Fax No		
4.	Details of individual(s) who will serve as the point of contact/ communication for DoF within the company			
	(a)	Name		
	(b)	Designation		
	(c)	Company		
	(d)	Address		
	(e)	Telephone No.		
	(f)	E-mail Address		

5. In case of Consortium

- a. The information above (1-4) should be provided by all the Members of the consortium.
- b. Information regarding role of each Member should be provided as per table below

Sl. No	Name of the Member	Role of the Member

ANNEXURE – III FORMAT FOR ESTABLISHING EXPERIENCE

Experience in Construction of Deep sea fishing vessel in the Eligible Projects during last 5 years

Sl. No	Project Name	Location	Area developed	Date of commencement of the project	Remarks (Please specify whether constructed / running/ operation & maintenance)

Note:

1. In support of the experience claimed interested Bidders shall provide necessary documentary proofs.
2. Please provide a concept plan (Soft copy in PDF format) of any one of the approved project from the above listed experience (Presentation can also be submitted if available)

ANNEXURE – IV

FORMAT FOR ESTABLISHING SKILLED GROUP LEADER
AND EXPERIENCED LABOURERS IN BUILDING DEEP SEA FISHING
BOATS

Sl. No	Name of the Skilled Group Leader	Age	Technical Qualification	Experience (in years)	Area of Expertise	Date of joining in the firm

Sl. No	Name of the Skilled Labourers	Age	Technical Qualification	Experience (in years)	Area of Expertise	Date of joining in the firm

ANNEXURE – V

FORMAT FOR ESTABLISHING FINANCIAL CAPACITY OF THE BIDDER

1. Tangible Net Worth :

Financial Year	Tangible Net worth (Rs. in crores)
As per latest accounts	

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2. Average Annual Turnover :

Financial Year	Annual Turnover	* Adjusted Annual Turnover	Average Turnover
	(Rupees in lakhs)		
2023-24			
2022-23			
2021-22			

* The turnover of the earlier years will be increased at 8% p.a. to equalize with turnover of FY 2023-24

Note:

1. In support of the financial capacity, Bidders shall provide necessary documentary proofs. Statement of Profit and Loss and Balance sheet if available.
2. To be signed and stamped by the Statutory Auditor.

ANNEXURE VI

(to be furnished by the Boat Building Yard)

Name of the Yard :

Vessel type Manufactured :.....

A	Extent of land and Ownership		
1	Area available	:	
2	Ownership/ Lease, valid Own land/ If document	:	
3	Location form sea shore (in Kms)	:	

B	Registration of the Firm			
	4	MSME Regn./ SSI/ MSI/ Fisheries/Start up/Make In India	:	
C.	Experience in the building deep sea fishing boats			
	5	No. of Years	:	
	6	Skilled Labours details	:	
	7	Experienced Labours details.	:	
D	Financial Qualifications			
	8	Net Solvency Worth/ (10% of the Unit Cost)	:	
	9	It statements for last 3 years	:	
	10	GST/ TIN Number	:	
E	Emergency Management			
	11	Fire management Extinguishers/ Distress measures etc (<i>Attach Documents</i>)	:	
F	Insurance			
	12	Firm insured details	:	
G	Inhouse facility			
	13	Three phase power supply facility with back up	:	
	14	Generator facility	:	
	15	Office room	:	
	16	Storage room	:	
	17	Electrical panel board arrangements	:	
	18	Slipway/ Winch	:	
	19	Machinery for the boat buildings	:	
	20	Moulds/Casting faciities	:	
H	Approvals			
	21	DG Shipping approval/ IRS approval/ Class certification	:	
	Capacity : (No. of boats which can be build in a year and		:	

type wise details)		
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